



Today's Daily

■ Pakistan Economy: IMF report highlights risks

Following from the annual article IV consultation earlier in Apr'17, the IMF issued its review report on Pakistan stressing on management of emerging macro risks to realize expected benefits of CPEC initiatives. While significant macro consolidation was witnessed under the 3yr EFF program, emergent risks are reflected in external a/c deterioration (11MFY17 CAD up 132%YoY), lower fx reserves (down US\$1.75bn CYTD) and circular debt accumulation (up Pkr53bn in 1HFY17). While the report remains optimistic on growth prospects (FY18 GDP growth estimated 5.5%, similar to our estimate) on energy and infrastructural development, these initiatives are expected to be accompanied with significant build up in BoP vulnerabilities due to considerable dependence on foreign investment and imports. In this regard, related foreign outflows are estimated to reach US\$3.5-4.5bn annually by FY25. Counter measures have been advised through greater exchange rate flexibility (REER 10-20% overvalued) and continued reforms in the energy sector. Largely agreeing with the IMF's view, we expect sharp deterioration in external a/c liquidity, projecting FY18F CAD at 4.5% of GDP and 4.9% depreciation in the Pkr/US\$ parity.

KSE100 - Index

Current	43,783.55
Previous	43,792.19
Chg.	-0.02%

Mkt Cap. (PkrBn/US\$bn)

Current	9,025 / 85.69
Previous	9,035 / 85.79
Chg.	-0.11%

Daily Turnover (mn)

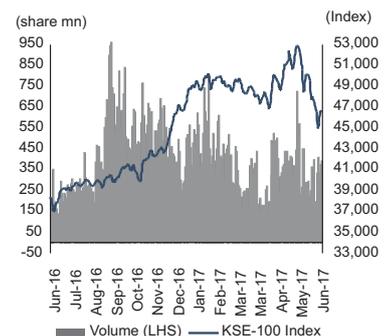
Current	125.52
Previous	215.17
Chg.	-41.7%

Value Traded (PkrMn/US\$m)

Current	7,299 / 69.30
Previous	12,604 / 119.67
Chg.	-42.1%

News and Views

- Pakistan has asked China to remove non-tariff barriers (NTBs) and create demand for its goods to multi-billion dollar China-Pakistan Economic Corridor (CPEC) equally successful for the two countries.
- Pakistan's foreign exchange reserves inched up to US\$21.15bn (+0.37%WoW) during the week ended Jul 07'17, where SBP reserves rose US\$54mn to stand at US\$16.197bn, while commercial banks reserves increased by US\$26mn to US\$5.250bn.
- After the reconciliation with Accountant General of Pakistan Revenues (AGPR), country's fiscal deficit is expected to turn up 5% of GDP against the desired target of 4.3% for the FY17. FBR's tax collection during the FY17 stands at Pkr3,372bn

**Muneeba Shoaib**

muneeba.shoaib@akdsecurities.net

111-253-111 Ext. 634

Important disclosures, including investment banking relationships and analyst certification at end of this report. AKD Securities does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of the report. Investors should consider this report as only a single factor in making their investment decision.



Pakistan Economy: IMF report highlights risks

Following from the annual article IV consultation earlier in Apr'17, the IMF issued its review report on Pakistan stressing on management of emerging macro risks to realize expected benefits of CPEC initiatives. While significant macro consolidation was witnessed under the 3yr EFF program, emergent risks are reflected in external a/c deterioration (11MFY17 CAD up 132%YoY), lower fx reserves (down US\$1.75bn CYTD) and circular debt accumulation (up PkR53bn in 1HFY17). While the report remains optimistic on growth prospects (FY18 GDP growth estimated 5.5%, similar to our estimate) on energy and infrastructural development, these initiatives are expected to be accompanied with significant build up in BoP vulnerabilities due to considerable dependence on foreign investment and imports. In this regard, related foreign outflows are estimated to reach US\$3.5-4.5bn annually by FY25. Counter measures have been advised through greater exchange rate flexibility (REER 10-20% overvalued) and continued reforms in the energy sector. Largely agreeing with the IMF's view, we expect sharp deterioration in external a/c liquidity, projecting FY18F CAD up 4.5% of GDP and 4.9% depreciation in the PkR/US\$ parity.

CPEC - saving grace: Projecting 5.5% GDP growth in FY18, the IMF's outlook on Pakistan's growth potential remains positive - though primarily formed by planned energy and infrastructure projects under the umbrella of CPEC. In this regard, the Fund has estimated value addition of US\$13bn to the country's GDP over next 7yrs from 28 CPEC and non-CPEC energy projects. Further, indirect benefits are expected in the form of improved energy availability with likely reduction in power deficit (Fund sees a minimal surplus in 2018) and low-cost electricity. However, the optimism is accompanied with caution where the planned projects will create risks against macro stability including worsening external liquidity, lack of reforms and poor fiscal management.

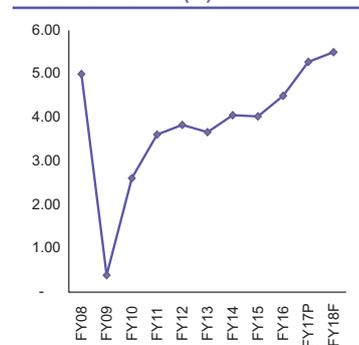
External account risks prominent: IMF has pointed out acceleration in foreign outflows associated with investments in energy projects taking the form of higher imports, debt repayment and repatriation with estimated annual outflows reaching US\$3.5-4.5bn by FY25. These additional outflows are projected to increase external financing needs to ~7.5% of GDP over the medium term, compared to ~6% currently. BoP concerns are also prominent over the short term where imports have already risen sharply (+16.7%YoY in 11MFY17) taking CAD to its highest levels since FY09. In the context of underlying weakness in the external sector, the Fund has stressed greater flexibility in the currency, rather than ad-hoc measures to promote exports where the PkR REER is estimated to be overvalued in the range of 10-20%. This in our view, creates room for increased vulnerabilities to external shocks with the recent episodic dip in the PkR/US\$

Major Economic Indicators

	FY17	FY18 Projection		
		GoP	IMF	AKD
GDP Growth Rate (%)	5.3	6.0	5.5	5.5
Fiscal Deficit (% of GDP)	4.2	4.1	4.2	4.9
CPI Inflation (%YoY)	2.9	6.0	5.0	5.1

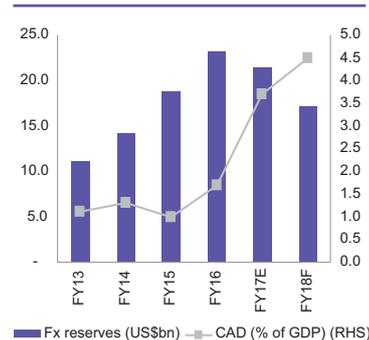
Source: MoF, IMF & AKD Research

GDP Growth trend (%)



Source: MoF & AKD Research

CAD vs. Reserves



Source: SBP & AKD Research



parity (3% depreciation to PkR108.1/US\$) reflecting underlying BoP weakness. The fund however expects SBP fx reserves at US\$18.9bn in FY18, which remains optimistic than our estimate of US\$17-17.5bn, reflecting expectations of a wider CA deficit. Key risks linger in the form of higher oil prices, lack of recovery in the exports sector and low support from remittances.

Structural Reforms for stability: The report also draws attention to sluggish progress on the reforms front where the need to address re-accumulation of circular debt (stock at PkR709bn at end of CY16) is considerably stressed. Other recommended measures included for power and gas tariff rationalization, restructuring of PSEs (particularly DISCOs) and improving collections to allow greater benefits from planned energy generation additions.



Disclosure Section

Neither the information nor any opinion expressed herein constitutes an offer or a solicitation of an offer to transact in any securities or other financial instrument and is for the personal information of the recipient containing general information only. AKD Securities Limited (hereinafter referred as AKDS) is not soliciting any action based upon it. This report is not intended to provide personal investment advice nor does it provide individually tailored investment advice. This report does not take into account the specific investment objectives, financial situation/financial circumstances and the particular needs of any specific person. Investors should seek financial advice regarding the appropriateness of investing in financial instruments and implementing investment strategies discussed or recommended in this report and should understand that statements regarding future prospects may not be realized. AKDS recommends that investors independently evaluate particular investments and strategies and it encourages investors to seek the advice of a financial advisor.

The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. The securities or strategies discussed in this report may not be suitable for all investors, and certain investors may not be eligible to purchase or participate in some or all of them.

Reports prepared by AKDS research personnel are based on public information. AKDS makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. Facts and views presented in this report have not been reviewed by and may not reflect information known to professionals in other business areas of AKDS including investment banking personnel. AKDS has established information barriers between certain business groups maintaining complete independence of this research report.

This report has been prepared independently of any issuer of securities mentioned herein and not in connection with any proposed offering of securities or as agent of any issuer of any securities. Neither AKDS, nor any of its affiliates or their research analysts have any authority whatsoever to make any representation or warranty on behalf of the issuer(s). AKDS Research Policy prohibits research personnel from disclosing a recommendation, investment rating, or investment thesis for review by an issuer prior to the publication of a research report containing such rating, recommendation or investment thesis.

We have taken all reasonable care to ensure that the information contained herein is accurate, up to date, and complies with all prevailing Pakistani legislations. However, no liability can be accepted for any errors or omissions, or for any loss resulting from the use of the information provided as any data and research material provided ahead of an investment decision are for information purposes only. We shall not be liable for any errors in the provision of this information, or for any actions taken in reliance thereon. We reserve the right to amend, alter, or withdraw any of the information contained in these pages at any time and without notice. No liability is accepted for such changes.

Stock Ratings

Different securities firms use a variety of rating terms as well as different rating systems to describe their recommendations. A rating system which uses similar terms such as Buy, Accumulate, Neutral, Reduce and Sell is not equivalent to our rating system. Investors should carefully read the definitions of all ratings used in each research report. In addition, research reports contain information carrying the analyst's view and investors should carefully read the entire research report and not infer its contents from the rating ascribed by the analyst. In any case, ratings or research should not be used or relied upon as investment advice. An investor's decision to buy, sell or hold a stock should depend on individual circumstances (such as the investors existing holdings or investment objectives) and other considerations. Please see our table below for ratings definitions which are based on price returns.

Rating Definitions

Buy	≥ 20% upside potential
Accumulate	> 5% to < 20% upside potential
Neutral	≤ 5% to ≥ -5% potential
Reduce	< -5% to > -20% downside potential
Sell	≤ -20% downside potential



Analyst Certification of Independence

The analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report.

The research analysts, strategists or research associates principally having received compensation responsible for the preparation of this AKDS research report based upon various factors including quality of research, investor client feedback, stock picking, competitive factors and firm revenues.

Disclosure of Interest Area

AKDS and the authoring analyst do not have any interest in any companies recommended in this research report irrespective of the fact that AKD Securities Limited may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment.

Regional Disclosures (Outside Pakistan)

The information provided in this report and the report itself is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to law or regulation or which would subject AKDS or its affiliates to any registration or licensing requirements within such jurisdiction or country.

Furthermore, all copyrights, patents, intellectual and other property in the information contained in this report are held by AKDS. No rights of any kind are licensed or assigned or shall otherwise pass to persons accessing this information. You may print copies of the report or information contained within herein for your own private non-commercial use only, provided that you do not change any copyright, trade mark or other proprietary notices. All other copying, reproducing, transmitting, distributing or displaying of material in this report (by any means and in whole or in part) is prohibited.